

EXPRESSION OF INTEREST (EoI)

Consultancy Services for Training of Trainers (ToT) on Post-Harvest Management Solutions

1. Background

AMSHA Institute of Rural Entrepreneurship (AMSHA), in partnership with VETA and with support from AGRA, is implementing a project titled:

“Enhancing Access to Mechanization Services for Young Farmers in Northern Tanzania.”

The project aims to equip youth with practical skills in agro-mechanization, irrigation, and post-harvest management. As part of this initiative, AMSHA seeks to strengthen the capacity of VETA instructors through targeted **Training of Trainers (ToT)** in post-harvest technologies and value addition.

2. Purpose of the Assignment

The purpose of this consultancy is to deliver **hands-on ToT sessions to VETA instructors** using already developed curricula, focusing on practical application, improved training delivery, and alignment with industry practices in post-harvest management.

3. Consultancy Lots

AMSHA invites Expressions of Interest from qualified consultants for the following three lots:

Lot 1: Grain, Fruits and Vegetables Processing Technology

The consultant will:

- Deliver ToT sessions on processing techniques (drying, grading, storage, preservation)
- Demonstrate practical approaches to value addition (e.g. milling, juicing, dehydration)
- Strengthen instructors’ capacity to deliver hands-on training using existing curricula
- Share best practices in post-harvest handling and loss reduction

Lot 2: Nuts, Herbs and Spices Processing

The consultant will:

- Deliver ToT on processing methods (cleaning, drying, grading, packaging)
- Introduce value addition opportunities for local and export markets
- Strengthen knowledge on quality standards and food safety
- Enhance instructors' ability to deliver practical, market-oriented training

Lot 3: Fabrication of Processing Machines and Storage Equipment (Focus on Silos)

The consultant will:

- Deliver ToT on fabrication of small-scale processing equipment and storage solutions
- **Focus specifically on the design and fabrication of silos** for grain storage
- Demonstrate practical fabrication techniques suitable for local contexts
- Strengthen instructors' skills in training youth on equipment fabrication, operation, and maintenance

4. Scope of Work

For each lot, the consultant will:

- Deliver **5 days of intensive Training of Trainers (ToT)** to VETA instructors
- Use **existing curricula and training materials** (no curriculum development required)
- Apply **practical, hands-on training methodologies**
- Integrate **inclusive training approaches** (gender and disability-sensitive)
- Prepare and submit a **brief consultancy report (1 day)**

5. Deliverables

- Delivery of 5-day ToT training sessions
- Training materials adapted for practical delivery (if necessary)
- Final consultancy report with key observations and recommendations

6. Duration and Location

- Duration: **6 working days per lot**
 - 5 days – Training of Trainers (ToT)
 - 1 day – Reporting
- Location: **Arusha, Tanzania**

7. Required Qualifications and Experience

Consultants should have:

- Proven technical expertise in the relevant lot
- At least **5 years of practical experience** in agro-processing, value addition and or fabrication.
- Strong experience in **hands-on training and capacity building (ToT)**
- Experience working with **TVET institutions or similar training environments**
- Ability to deliver **practical, competency-based training**
- Knowledge of **inclusive training approaches** is an added advantage

8. Application Requirements

Interested consultants should submit:

- Expression of Interest (clearly indicating the lot applied for)
- Updated CV
- Brief technical approach (max 2 pages) for delivering the ToT
- Financial proposal (daily rate or lump sum for 6 days)
- Evidence of similar assignments conducted

9. Submission Details

Applications should be submitted via email to:

info@amsha.or.tz

Subject line:

“EoI – ToT Post-Harvest Consultancy (Specify Lot Number)”

Deadline: **08-05-2026**

10. Evaluation Criteria

Applications will be evaluated based on:

- Relevant technical expertise
- Experience in ToT and practical training delivery
- Quality of proposed approach
- Cost-effectiveness

11. Additional Information

AMSHA is committed to **gender equality and inclusion**, and encourages applications from qualified women and consultants with experience in inclusive training.